



June 18<sup>th</sup>, 2001

To whom it may concern,

We use Far East Enterprises for the manufacture of high volume telephone routing printed circuit boards. Volumes increased from tens of units up to 50,000 PCBs per month within 3 months.

We needed scalability, but with a company who was big enough to give us the economies of scale but not too big where our business would be lost amongst the vast array of other customer's work.

Far East Enterprises was selected ahead of their direct competitors as a result of their competitive pricing, high levels of flexibility and excellent quality standards.

We needed a 'local' supply partner who could manage the offshore manufacturing activity without us getting involved.

We achieved all of these objectives when we selected Far East Enterprises.

Yours truly,

A handwritten signature in black ink, appearing to read "Paul Wilson", is written over the typed name. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Paul Wilson

Managing Director

Century Electronics Manufacturing Inc. (UK) Ltd.